

### Question 3

Use the data in APPLE.RAW for this question. These are phone survey data. where each respondent was asked the amount of “ecolabeled” (or “ecologically friendly”) apples he or she would purchase at given prices for both ecolabeled apples and regular apples. The prices are cents per pound, and ecolbs and reglbs are both in pounds.

- (a) For what fraction of the sample is ecolbsi = 0? Discuss generally whether ecolbs is a good candidate for a Tobit model.
- (b) Estimate a linear regression model for ecolbs, with explanatory variables  $\log(\text{ecoprc})$ ,  $\log(\text{regprc})$ ,  $\log(\text{faminc})$ ,  $\text{educ}$ ,  $\text{hhsz}$ , and  $\text{num517}$ . Are the signs of the coefficient for  $\log(\text{ecoprc})$  and  $\log(\text{regprc})$  the expected ones? Interpret the estimated coefficient on  $\log(\text{ecoprc})$ .
- (c) Test the linear regression in part b for heteroskedasticity by running the regression  $\text{ecolbs}^2$  on 1, ecolbs, ecolbs<sup>2</sup> and carrying out an F test. What do you conclude?
- (d) Obtain the OLS fitted values. How many are negative?
- (e) Now estimate a Tobit model for ecolbs. Are the signs and statistical significance of the explanatory variables the same as for the linear regression model? What do you make of the fact that the Tobit estimate on  $\log(\text{ecoprc})$  is about twice the size of the OLS estimate in the linear model?
- (f) Obtain the estimated partial effect of  $\log(\text{ecoprc})$  for the Tobit model using the following equation:

$$\frac{\partial E(y|x)}{\partial x} = \Phi(x\beta/\sigma)\beta,$$

where the  $x$  are evaluated at the mean values. What is the estimated price elasticity (again, at the mean values of the  $x$ )?

- (g) Reestimate the Tobit model dropping the variable  $\log(\text{regprc})$ . What happens to the coefficient on  $\log(\text{ecoprc})$ ? What kind of correlation does this result suggest between  $\log(\text{ecoprc})$  and  $\log(\text{regprc})$ ?
- (h) Reestimate the model from part (e), but with  $\text{ecoprc}$  and  $\text{regprc}$  as the explanatory variables, rather than their natural logs. Which functional form do you prefer? (Hint: Compare log-likelihood functions.)